THE THREE P’S OF DIRECT EXAMINATION

2018 New Misdemeanor Defender Program
Susan Brooks, IDS

#1: PLAYERS
Select witnesses who advance your theory of the case
#2: PREPARATION

a) Think about your questions
   i. Open-ended
   ii. Specific
b) Prepare and practice with the witness

#3: PRODUCTION

a) Remember primacy and recency
b) Use chapters and signposts
c) Elicit factual details
d) Tap into your frustrated inner actor
e) Have a conversation
f) LISTEN

THE END

Take a bow and SIT DOWN